



Photo: Team WertWeideVerbund (2021)

## WERTWEIDEVERBUND

# Developing Business Models For Sustainable Cattle Grazing Systems

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Project partners:



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Funding:



# Background

- Production and consumption of beef under criticism (greenhouse gas emission, biodiversity loss)
- Grassland based livestock fulfils social desire for animal welfare and provides a range of ecosystem services
- Grassland not for human consumption

# Livestock Farming On Grassland In Brandenburg

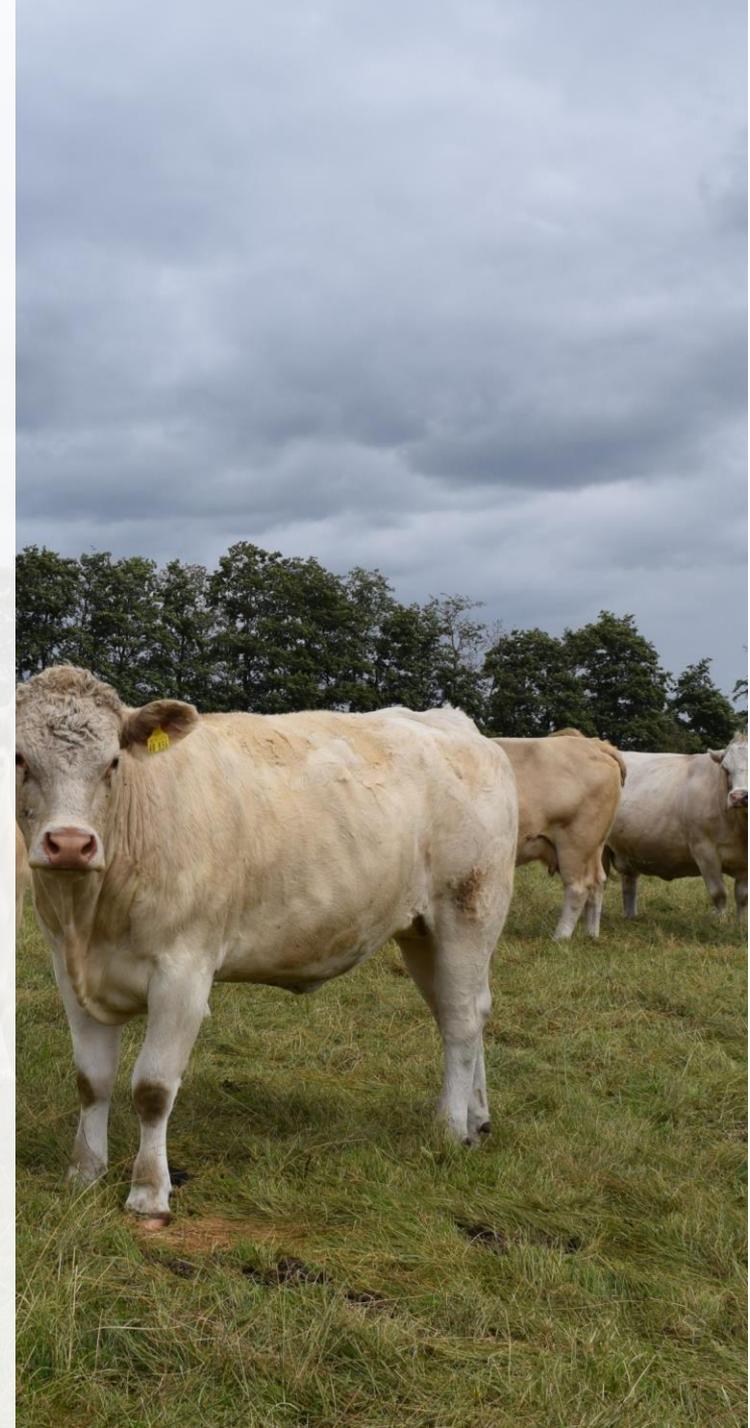
- Low yielding soils and extensive grassland
- Suckler cows are characteristic for Brandenburg (14% of suckler cows in DE)
- Offspring marketed supra-regionally and re-imported as market ready product, due to
  - lack of regional slaughtering and processing structures
  - feed quality and suitable husbandry practices
  - lack of skilled workers



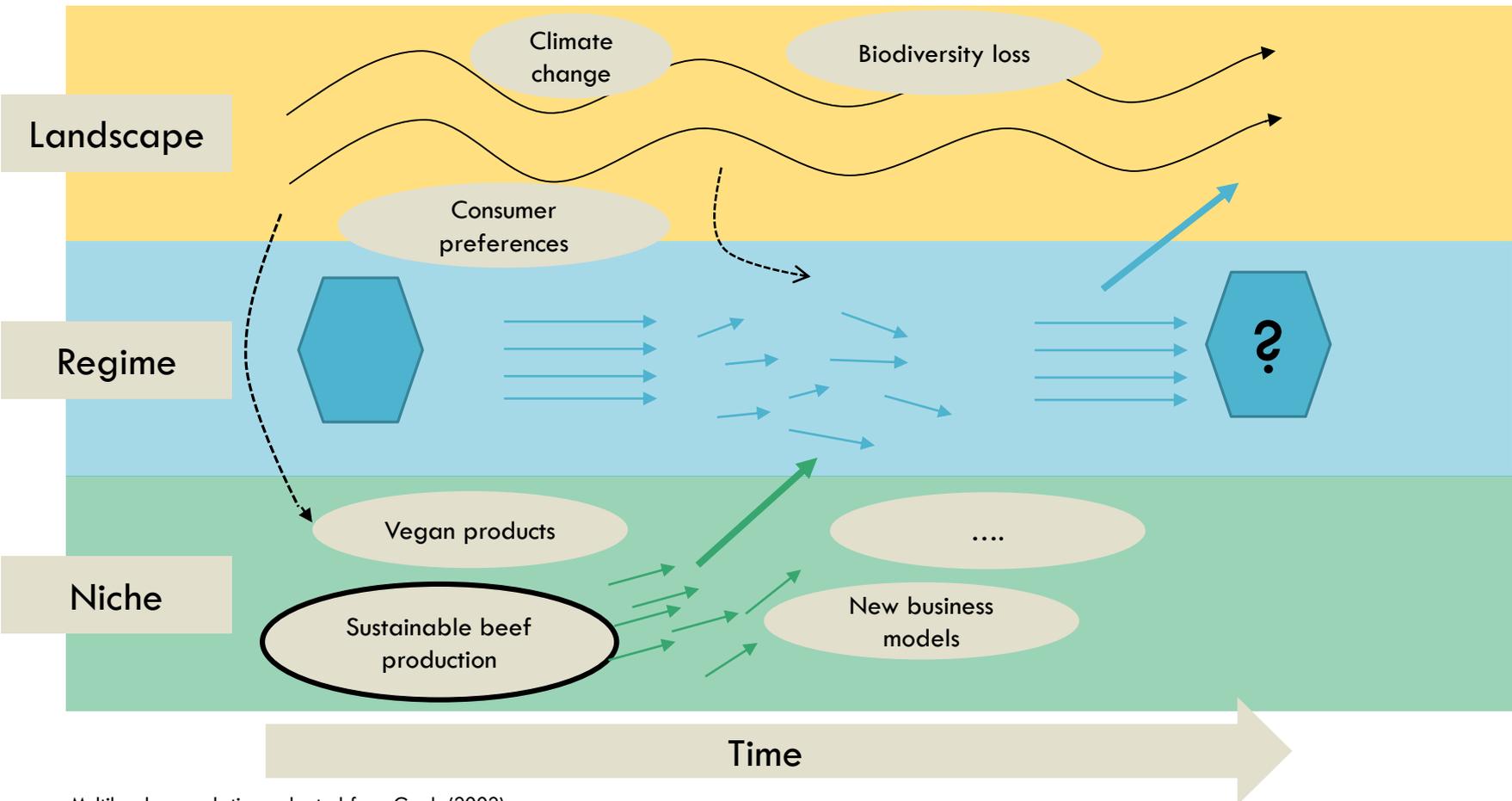
# Objectives



Identify and test approaches to support the establishment of suitable regional business models for quality-oriented beef value chains in Brandenburg.

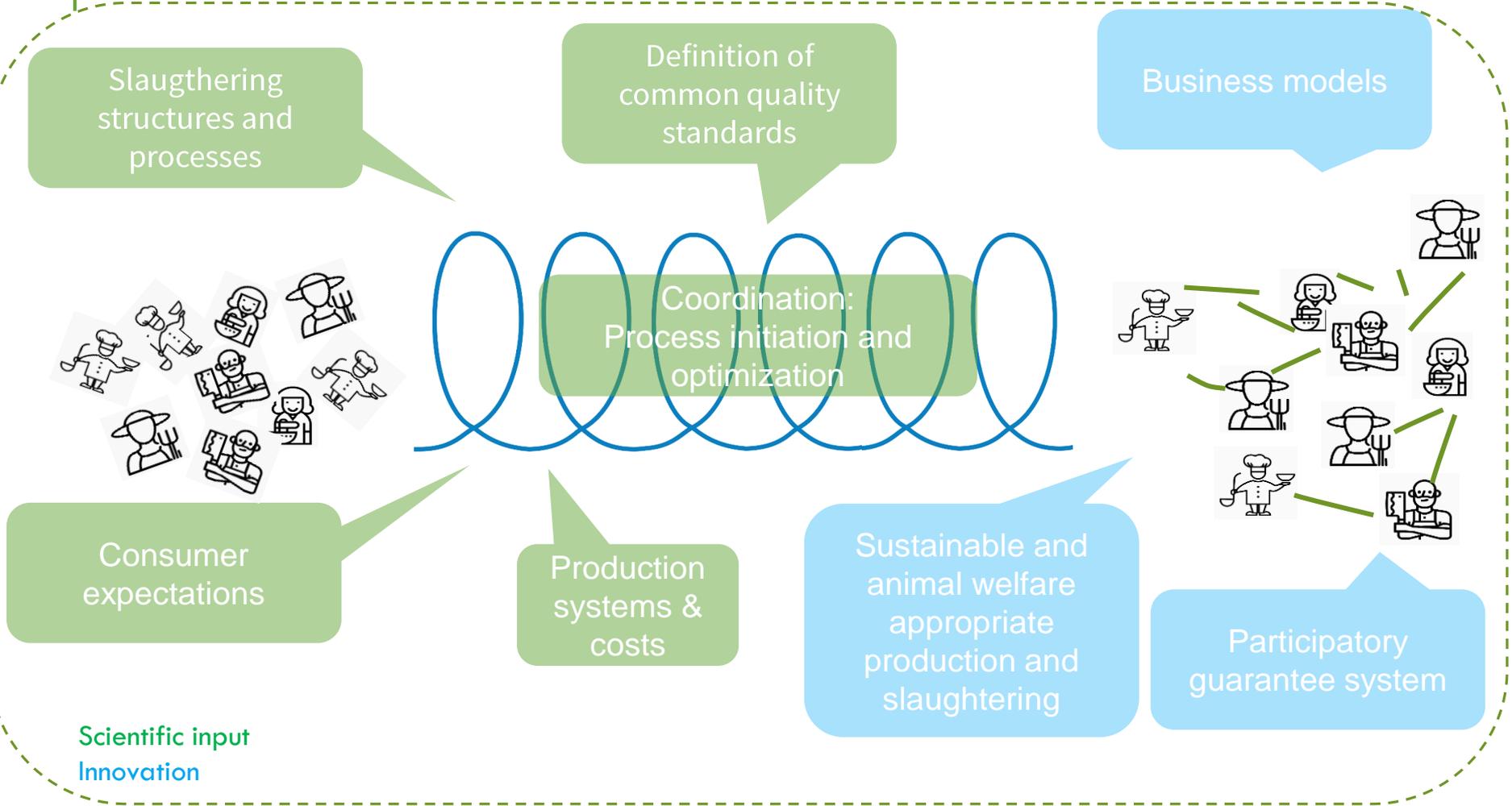


# Agroecological Transition: A Multilevel Perspective



Multilevel perspektive, adopted from Geels (2002)

# Living Lab



# Definition of Common Quality Standards

**Analysis of existing guidelines and quality standards for pasture management**

**Analysis of best practice**

**Expert interviews**

**Analysis of consumer expectations**

**Relevant variables for biodiversity-promoting pasture management of cattle**

**Quality Standards**

**Expectations and requirements of consumers and regional actors**

**Requirements of processor, slaughterers, farmers, Bulk purchasers**

# Definition of Common Quality Standards

## Consumer expectations:

- Suckler cow husbandry
- Little concentrated feed
- Slaughtering on farm / short transports
- Fair wages
- Clear definitions

## Requirements of processor

- Certified slaughtering facility
- 100% regional feed
- All year availability / all year calving

## Guidelines and quality standards / best practice

- Maximum grazing period on trust basis / min. 120 days
- Permanent access to outdoors
- Stabling during winter
- Stabling of young bulls three months before slaughtering
- Regional procurement of concentrated feed, no GMO soy
- No antibiotics
- Max 200 km to slaughtering facility (2-4 h)

# Preliminary Conclusions

- Consumer expectations vs. conditions in Brandenburg
  - Slaughtering facilities
  - Stabling during winter
  - Year-round outdoor access
  - Trust vs. definitions
- Year-round calving



- Regional procurement of concentrated feed
- Little use of antibiotics / no GMOs
- Permanent grassland



# Next Steps

- Further discussions with farmers to improve animal welfare and grassland conservation (incl. Participatory Guarantee System)
- Test marketing of pasture raised beef in canteens in Brandenburg and Berlin



Photo: Projektteam WertWeideVerbund (2021)

**Thank you for your attention!**

**Questions? Suggestions?**

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